December 14, 2018

RFP No. 2018-01

NEW HAMPSHIRE OFFICE OF CONSUMER ADVOCATE
REQUEST FOR PROPOSALS
LITIGATING RATE CASES FOR RESIDENTIAL CUSTOMERS

Proposals in response to RFP No. 2018-01 were due on November 9, 2018 by 12:00 p.m.

Nine proposals were received.

Based upon a preliminary review of the proposals, pursuant to the right reserved to the OCA in the RFP, the OCA determined that a combination of winning bidders would provide the best option for obtaining the services sought via the RFP. Accordingly, the OCA ranked the bidders separately with respect to (1) a contract to assist the OCA in connection with revenue requirements in the Eversource rate case, (2) a contract to assist the OCA in connection with revenue requirements in the Liberty rate case, and (3) a contract to assist the OCA with respect to other issues common to both rate cases.

The rankings as to each contract follow:

**Eversource Revenue Requirements**

#1 Larkin & Associates, Livonia, Michigan
#2 Bion C. Ostrander, Topeka, Kansas
#3 PCMG and Associates, Gaithersburg, Maryland
#4 Wired Group, Lakewood, Colorado
#5 Hudson River Energy Group, Albany, New York
#6 Ben Johnson Associates, Tallahassee, Florida (tie)
#6 Innogy Consulting, Boston, Massachusetts (tie)
#8 Strategen Consulting, Berkeley, California
#9 Marc H. Vatter, Nashua, New Hampshire

Contract awarded to Larkin & Associates

**Liberty Revenue Requirements**

#1 Bion C. Ostrander, Topeka, Kansas
#2 Larkin & Associates, Livonia, Michigan
#3 PCMG and Associates, Gaithersburg, Maryland
#4 Wired Group, Lakewood, Colorado
#5 Hudson River Energy Group, Albany, New York
#6 Ben Johnson Associates, Tallahassee, Florida (tie)
#6 Innogy Consulting, Boston, Massachusetts (tie)
#8 Strategen Consulting, Berkeley, California
#9 Marc H. Vatter, Nashua, New Hampshire
Contract Awarded to Bion C. Ostrander

Non-Revenue Requirements Issues, Both Rate Cases

#1 Strategen Consulting, Berkeley, California  
#2 Wired Group, Lakewood, Colorado  
#3 Ben Johnson Associates, Tallahassee, Florida  
#4 Hudson River Energy Group, Albany, New York  
#5 PCMG and Associates, Gaithersburg, Maryland  
#6 Mark H. Vatter, Nashua, New Hampshire  
#7 Innogy Consulting, Boston, Massachusetts  
#8 Larkin & Associates, Livonia, Michigan  
#9 Bion C. Ostrander, Topeka, Kansas

Contract awarded to Strategen Consulting